

# Recruiter Interview Worksheet

## *Some questions to ask about the product:*

1. *What is it?*
2. *Is it easy and convenient to use?*
3. *Is this a product I am passionate about and will use everyday?*
4. *Can a potential client easily buy this from a store?*
5. *Why might a potential client prefer to purchase this particular product over a similar product at a retail store?*
6. *What is special about this product? (Does it help others? Is it vegan? Is it more ethical than similar products?)*

## *Questions to Ask about the company?*

1. *What is their reputation like?*
2. *How will they help me succeed?*
3. *What kind of advertising do they allow*

## *Questions to ask about your investment:*

1. *How much do I need to get started?*
2. *Am I required to buy inventory?*
3. *Are there other fees for websites or other products I need to get started?*
4. *How much do I need to sell in order to make back my initial investment?*
5. *Am I required to meet a sales quota?*

### *Questions about making money:*

- 1. How do I make money from my sales?*
- 2. Are there other ways to make money in this company?*
- 3. How much commission would I make?*
- 4. How does my up-line make money?*

### *Questions about the community of consultants*

- 1. Does this area have success meetings or training?*
- 2. How often do they take place?*
- 3. Can I attend a meeting before making a decision to join?*